

2021年3月期 第2四半期決算データブック

Data Book (Second quarter report for fiscal year ending March, 2021)

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アイフル株式会社

AIFUL CORPORATION

1. 主要利益数値 (Main Indices / Group & AIFUL)

(1) 連結 (Consolidated)

| 年/決算月 (Fiscal Year) | | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | 21/3(E) 注3 | | |
|---------------------|-------|---|-------------------|-----------|-------|-----------|-------|-----------|-------|-----------|------------|-----------|-------|
| | | | (12M) | 増減率(yoy%) | (6M) | 増減率(yoy%) | (12M) | 増減率(yoy%) | (6M) | 増減率(yoy%) | (12M) | 増減率(yoy%) | |
| 営業収益 | (百万円) | Operating revenue | (Millions of Yen) | 115,328 | -0.1 | 61,277 | 8.6 | 127,038 | 10.2 | 63,462 | 3.6 | 127,800 | 0.6 |
| 営業費用 | (百万円) | Operating expenses | (Millions of Yen) | 112,297 | -0.5 | 56,655 | 9.6 | 125,358 | 11.6 | 54,084 | -4.5 | 111,400 | -11.1 |
| 営業利益 | (百万円) | Operating profit | (Millions of Yen) | 3,031 | 21.6 | 4,621 | -2.8 | 1,679 | -44.6 | 9,378 | 102.9 | 16,400 | 876.5 |
| 経常利益 | (百万円) | Ordinary profit | (Millions of Yen) | 4,110 | 45.6 | 4,948 | -8.4 | 1,716 | -58.2 | 10,373 | 109.6 | 17,600 | 925.5 |
| 親会社株主に帰属する当期純利益 | (百万円) | Profit attributable to owners of parent | (Millions of Yen) | 9,346 | 136.1 | 5,245 | 1.1 | 1,390 | -85.1 | 9,812 | 87.1 | 16,500 | - |
| 総資産 | (百万円) | Total assets | (Millions of Yen) | 760,587 | 11.4 | 779,702 | 6.2 | 860,507 | 13.1 | 836,105 | 7.2 | 890,000 | 3.4 |
| 純資産 | (百万円) | Net assets | (Millions of Yen) | 128,016 | 7.2 | 132,348 | 6.9 | 128,931 | 0.7 | 138,921 | 5.0 | 143,300 | 11.1 |
| 一株当たり当期純利益 | (円) | EPS | (Yen) | 19.32 | 136.2 | 10.84 | 1.0 | 2.88 | -85.1 | 20.29 | 87.2 | 34.11 | - |
| 一株当たり純資産 | (円) | BPS | (Yen) | 256.45 | 8.6 | 267.30 | 8.7 | 260.53 | 1.6 | 281.76 | 5.4 | 290.93 | 11.7 |
| 自己資本比率 | (%) | Equity ratio | (%) | 16.3 | -0.4 | 16.6 | 0.4 | 14.6 | -1.7 | 16.3 | -0.3 | 15.8 | 1.2 |
| 総資産経常利益率 | (%) | ROA | (%) | 0.6 | 0.2 | 1.3 | -0.2 | 0.2 | -0.4 | 2.4 | 1.1 | 2.0 | 1.8 |
| 自己資本当期純利益率 | (%) | ROE | (%) | 7.8 | 4.3 | 8.3 | -0.6 | 1.1 | -6.7 | 14.9 | 6.6 | 12.4 | 11.3 |

※斜体数値は増減数 ※Italic Font = Increase or Decrease

(2) 単体 (AIFUL)

| 年/決算月 (Fiscal Year) | | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | 21/3(E) 注3 | | |
|---------------------|-------|---------------------|-------------------|-----------|-------|-----------|-------|-----------|-------|-----------|------------|-----------|-------|
| | | | (12M) | 増減率(yoy%) | (6M) | 増減率(yoy%) | (12M) | 増減率(yoy%) | (6M) | 増減率(yoy%) | (12M) | 増減率(yoy%) | |
| 営業収益 | (百万円) | Operating revenue | (Millions of Yen) | 70,991 | 9.8 | 37,723 | 7.5 | 77,504 | 9.2 | 39,206 | 3.9 | 78,200 | 0.9 |
| 営業費用 | (百万円) | Operating expenses | (Millions of Yen) | 70,523 | 9.7 | 33,827 | 7.0 | 77,091 | 9.3 | 33,241 | -1.7 | 67,600 | -12.3 |
| 営業利益 | (百万円) | Operating profit | (Millions of Yen) | 468 | 27.9 | 3,895 | 11.6 | 413 | -11.8 | 5,965 | 53.1 | 10,500 | - |
| 経常利益 | (百万円) | Ordinary profit | (Millions of Yen) | 1,519 | 55.1 | 4,484 | 15.0 | 1,728 | 13.8 | 6,804 | 51.7 | 12,000 | 594.1 |
| 当期純利益 | (百万円) | Profit | (Millions of Yen) | 5,208 | 113.7 | 4,711 | 17.8 | 1,639 | -68.5 | 7,194 | 52.7 | 12,700 | 674.8 |
| 総資産 | (百万円) | Total assets | (Millions of Yen) | 556,450 | 11.2 | 585,364 | 7.2 | 635,683 | 14.2 | 620,888 | 6.1 | 652,800 | 2.7 |
| 純資産 | (百万円) | Net assets | (Millions of Yen) | 91,200 | 6.6 | 95,625 | 6.8 | 92,609 | 1.5 | 99,831 | 4.4 | 105,300 | 13.7 |
| 期末発行済株式総数 | (千株) | N. of Shares issued | (Thousand) | 484,620 | 0.0 | 484,620 | 0.0 | 484,620 | 0.0 | 484,620 | 0.0 | 484,620 | 0.0 |
| 一株当たり当期純利益 | (円) | EPS | (Yen) | 10.77 | 113.7 | 9.74 | 17.8 | 3.39 | -68.5 | 14.87 | 52.7 | 26.26 | 674.6 |
| 一株当たり純資産 | (円) | BPS | (Yen) | 188.07 | 6.6 | 197.69 | 7.1 | 191.46 | 1.8 | 206.39 | 4.4 | 217.70 | 13.7 |
| 自己資本比率 | (%) | Equity ratio | (%) | 16.3 | -0.8 | 16.3 | 0.0 | 14.6 | -1.7 | 16.1 | -0.2 | 16.1 | 1.5 |
| 総資産経常利益率 | (%) | ROA | (%) | 0.3 | 0.1 | 1.6 | 0.1 | 0.3 | 0.0 | 2.2 | 0.6 | 1.9 | 1.6 |
| 自己資本当期純利益率 | (%) | ROE | (%) | 5.9 | 3.0 | 10.1 | 1.0 | 1.8 | -4.1 | 14.9 | 4.8 | 12.8 | 11.0 |

※斜体数値は増減数 ※Italic Font = Increase or Decrease

注1: 2020年3月期より非連結子会社であったライフギャランティー株式会社(現アイフルギャランティー株式会社)とすみしんライフカード株式会社を連結の範囲に含めております。
 Note 1: LIFE GUARANTEE CO.,LTD. and Sumishin Life Card Company, Limited. unconsolidated subsidiary, have been included in the scope of the consolidation from the fiscal year ended March 31, 2020.

注2: 2021年3月期第1四半期より新会社AGミラバライ株式会社を連結の範囲に含めております。
 Note 2: AG Miraibarai Corporation, which was established by spinning off a part of the business operations of LIFE CARD Co., Ltd., was added to the scope of consolidation from the first quarter of fiscal year ending March 30, 2021.

注3: 2021年3月期計画は2021年3月期第2四半期に修正した数値を記載しております。
 Note 2: The plan for the fiscal year ending March 30, 2021 shows figures revised in the six month period ended September 30, 2020.

2. グループ合計営業実績 (Operating Results / Group Total)

(1) 営業実績 (Operating results)

営業債権ベース(Including off-balance)

会計ベース(On-Balance)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | 20/9 | | | |
|--------------------|-------|------------------------------|-------------------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-------|
| | | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) | | |
| 営業債権合計 | (百万円) | Total receivable outstanding | (Millions of Yen) | 735,219 | 10.4 | 768,160 | 10.0 | 820,430 | 11.6 | 788,224 | 2.6 | 764,003 | 3.3 |
| 営業貸付金残高 | | Loans outstanding | | 521,823 | 10.6 | 543,839 | 8.7 | 573,080 | 9.8 | 544,064 | 0.0 | 500,619 | 3.5 |
| 無担保ローン | | Unsecured | | 445,866 | 10.3 | 462,672 | 8.0 | 486,119 | 9.0 | 470,657 | 1.7 | 451,508 | 2.9 |
| 有担保ローン | | Secured | | 20,285 | -3.1 | 21,160 | 2.4 | 22,533 | 11.1 | 20,075 | -5.1 | 20,075 | -5.1 |
| 事業者ローン | | Small business | | 55,670 | 18.4 | 60,006 | 16.9 | 64,427 | 15.7 | 53,331 | -11.1 | 29,035 | 22.4 |
| 割賦売掛金残高 | | Installment receivables | | 104,645 | 4.2 | 104,164 | 6.3 | 111,473 | 6.5 | 104,226 | 0.1 | 96,582 | -4.4 |
| 支払承諾見返 | | Guarantee | | 101,007 | 16.8 | 112,168 | 21.0 | 127,018 | 25.8 | 131,098 | 16.9 | 157,966 | 7.5 |
| 信用保証事業 | | Credit guarantee business | | 98,971 | 18.2 | 110,409 | 22.2 | 125,332 | 26.6 | 129,625 | 17.4 | 156,493 | 7.8 |
| その他 | | Other | | 2,036 | -25.4 | 1,759 | -24.8 | 1,685 | -17.2 | 1,472 | -16.3 | 1,472 | -16.3 |
| その他営業債権 | | Other | | 7,744 | 15.1 | 7,987 | 12.3 | 8,858 | 14.4 | 8,835 | 10.6 | 8,835 | 10.6 |
| 口座数(残高あり) | (千件) | N. of customer accounts | (Thousand) | 1,437 | 10.7 | 1,461 | 6.4 | 1,486 | 3.4 | 1,410 | -3.5 | | |
| 無担保ローン | | Unsecured | | 1,394 | 10.7 | 1,417 | 6.5 | 1,441 | 3.4 | 1,370 | -3.3 | | |
| 有担保ローン | | Secured | | 6 | -17.3 | 5 | -16.2 | 5 | -17.1 | 4 | -22.5 | | |
| 事業者ローン | | Small business | | 36 | 14.7 | 38 | 10.0 | 40 | 8.8 | 34 | -9.3 | | |
| クレジットカード会員数 | (千件) | Credit card holders | (Thousand) | 5,777 | 0.1 | 5,759 | 0.2 | 5,758 | -0.3 | 5,541 | -3.8 | | |
| 新規顧客件数 | (件) | New accounts | (Number) | 322,401 | -23.8 | 120,799 | -23.8 | 238,145 | -26.1 | 77,409 | -35.9 | | |
| 無担保ローン | | Unsecured | | 314,098 | -24.4 | 116,539 | -24.5 | 229,351 | -27.0 | 76,436 | -34.4 | | |
| 有担保ローン | | Secured | | 333 | 25.2 | 198 | 30.3 | 408 | 22.5 | 65 | -67.2 | | |
| 事業者ローン | | Small business | | 7,970 | 12.2 | 4,062 | 2.3 | 8,386 | 5.2 | 908 | -77.6 | | |
| 新規クレジットカード発券数 | (千枚) | New credit cards issued | (Thousand) | 513 | -0.7 | 228 | -0.7 | 468 | -8.7 | 155 | -31.9 | | |

(2) 社員数(N. of Total Employees)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | | |
|--------------------|-----|-------------------------------------|----------|-------|----------|-------|----------|-------|----------|-------|-----|
| | | | 増減数(yoy) | | 増減数(yoy) | | 増減数(yoy) | | 増減数(yoy) | | |
| 社員数 | (人) | N. of total employees | | 3,177 | -320 | 3,145 | -121 | 3,063 | -114 | 3,170 | 25 |
| 正社員数 | | N. of employees (regularly payroll) | | 2,273 | -230 | 2,219 | -120 | 2,113 | -160 | 2,172 | -47 |
| 非正社員数 | | N. of employees (temp.) | | 904 | -90 | 926 | -1 | 950 | 46 | 998 | 72 |

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 Note 1: LIFE GUARANTEE CO., LTD. and Sumishin Life Card Company, Limited. unconsolidated subsidiary, have been included in the scope of the consolidation from the fiscal year ended March 31, 2020.

注2: 2021年3月期第1四半期より新会社AGミライバライ株式会社を連結の範囲に含めております。
 Note 2: AG Miraibarai Corporation, which was established by spinning off a part of the business operations of LIFE CARD Co., Ltd., was added to the scope of consolidation from the first quarter of fiscal year ending March 30, 2021.

3. グループ合計損益の内訳 (Revenue and Expenses / Group Total)

会計ベース(On-balance)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | |
|--------------------|---|---------|---------------|--------|---------------|---------|---------------|--------|--------------------------------------|---------------|
| | | (12M) | 増減率 (yoy%) | (6M) | 増減率 (yoy%) | (12M) | 増減率 (yoy%) | (6M) | 営業債権残高比% (% of total receivables) | 増減率 (yoy%) |
| 営業収益 | Operating revenue | 115,328 | -0.1 | 61,277 | 8.6 | 127,038 | 10.2 | 63,462 | 8.2 | 3.6 |
| 営業貸付金利息 | Interest on operating loans | 65,456 | 16.3 | 35,000 | 8.9 | 72,444 | 10.7 | 37,066 | 4.8 | 5.9 |
| 無担保ローン | Unsecured | 61,058 | 17.5 | 32,668 | 9.2 | 66,707 | 9.3 | 34,123 | 4.4 | 4.5 |
| 有担保ローン | Secured | 2,285 | -12.0 | 1,000 | -14.2 | 2,557 | 11.9 | 947 | 0.1 | -5.2 |
| 事業者ローン | Small business | 2,112 | 20.2 | 1,331 | 23.3 | 3,179 | 50.5 | 1,994 | 0.3 | 49.8 |
| 信用購入あっせん収益 | Revenue from installment receivable | 16,472 | 2.7 | 8,652 | 9.5 | 19,391 | 17.7 | 9,454 | 1.2 | 9.3 |
| 信用保証収益 | Revenue from credit guarantee | 13,953 | 7.4 | 7,499 | 10.8 | 15,203 | 9.0 | 7,400 | 1.0 | -1.3 |
| その他の営業収益 | Other operating revenue | 19,446 | -35.3 | 10,125 | 5.5 | 19,998 | 2.8 | 9,541 | 1.2 | -5.8 |
| 買取債権回収高 | Collection from purchased receivable | 1,709 | -17.6 | 899 | -1.5 | 1,662 | -2.8 | 729 | 0.1 | -18.9 |
| 償却債権取立益 | Recoveries of written off claims | 6,320 | -1.4 | 3,397 | 6.7 | 6,896 | 9.1 | 3,366 | 0.4 | -0.9 |
| その他 | Other | 11,416 | -47.1 | 5,828 | 5.9 | 11,439 | 0.2 | 5,445 | 0.7 | -6.6 |
| 営業費用 | Operating expenses | 112,297 | -0.5 | 56,655 | 9.6 | 125,358 | 11.6 | 54,084 | 7.0 | -4.5 |
| 金融費用 | Financial expenses | 7,949 | 5.1 | 3,735 | -10.8 | 7,522 | -5.4 | 3,632 | 0.5 | -2.8 |
| 売上原価 | Cost of sales | 1,298 | -89.9 | 635 | -9.7 | 1,289 | -0.7 | 602 | 0.1 | -5.1 |
| 債権買取原価 | Cost of purchased receivable | 1,166 | -22.1 | 564 | -13.1 | 1,120 | -4.0 | 517 | 0.1 | -8.4 |
| その他 | Other | 131 | -98.8 | 70 | 31.8 | 169 | 28.6 | 85 | 0.0 | 20.7 |
| 貸倒関連費用 | Credit cost | 30,628 | 49.4 | 20,852 | 30.1 | 35,277 | 15.2 | 19,684 | 2.5 | -5.6 |
| 貸倒損失 | Bad debt write offs | 25,923 | 14.4 | 17,224 | 18.6 | 29,101 | 12.3 | 17,719 | 2.3 | 2.9 |
| 利息返還関連費用 | Expenses for interest repayment | 11,501 | -7.1 | - | - | 16,927 | 47.2 | - | - | - |
| 利息返還金 | Interest repayment | 12,704 | -43.5 | 6,436 | -2.7 | 14,704 | 15.7 | 5,701 | 0.7 | -11.4 |
| その他の営業費用 | Other operating expenses (SG & A) | 60,919 | 2.1 | 31,432 | 2.2 | 64,341 | 5.6 | 30,164 | 3.9 | -4.0 |
| 広告宣伝費 | Advertising expenses | 2,675 | -25.5 | 1,376 | -7.7 | 2,662 | -0.5 | 1,304 | 0.2 | -5.2 |
| 人件費 | Personnel expenses | 16,540 | 5.5 | 8,353 | 0.5 | 16,853 | 1.9 | 8,439 | 1.1 | 1.0 |
| その他 | Other | 41,702 | 3.3 | 21,703 | 3.6 | 44,826 | 7.5 | 20,421 | 2.6 | -5.9 |
| 営業利益 | Operating profit (loss) | 3,031 | 21.6 | 4,621 | -2.8 | 1,679 | -44.6 | 9,378 | 1.2 | 102.9 |
| 営業外収益 | Non-operating income | 1,145 | 218.3 | 334 | -49.8 | 529 | -53.7 | 1,093 | 0.1 | 226.6 |
| 営業外費用 | Non-operating expenses | 66 | 131.9 | 7 | -58.3 | 493 | 643.7 | 98 | 0.0 | - |
| 経常利益 | Ordinary profit (loss) | 4,110 | 45.6 | 4,948 | -8.4 | 1,716 | -58.2 | 10,373 | 1.3 | 109.6 |
| 特別利益 | Extraordinary income | - | - | 230 | - | 230 | - | - | - | - |
| 特別損失 | Extraordinary losses | 690 | - | - | - | 376 | -45.5 | 91 | - | - |
| 税引前利益 | Profit (loss) before income taxes | 3,420 | -3.0 | 5,178 | -4.2 | 1,569 | -54.1 | 10,281 | 1.3 | 98.5 |
| 法人税・住民税及び事業税 | Income taxes-current | 858 | 96.2 | 965 | 107.7 | 2,155 | 151.3 | 1,360 | 0.2 | 40.9 |
| 法人税等調整額 | Income taxes-deferred | -5,621 | - | -250 | - | -886 | - | -712 | - | - |
| 当期純利益 | Profit (loss) | 8,183 | 177.8 | 4,464 | -9.7 | 300 | -96.3 | 9,633 | 1.2 | 115.8 |
| 非支配株主に帰属する当期純利益 | Profit (loss) attributable to non-controlling interests | -1,162 | - | -781 | - | -1,089 | - | -178 | - | - |
| 親会社株主に帰属する当期純利益 | Profit (loss) attributable to owners of parent | 9,346 | 136.1 | 5,245 | 1.1 | 1,390 | -85.1 | 9,812 | 1.3 | 87.1 |

注1: 2020年3月期より非連結子会社であったライフギャランティー株式会社(現アイフルギャランティー株式会社)とすみんライフカード株式会社を連結の範囲に含めております。
Note: LIFE GUARANTEE CO.,LTD. and Sumishin Life Card Company, Limited. unconsolidated subsidiary, have been included in the scope of the consolidation from the fiscal year ended March 31, 2020.

注2: 2021年3月期第1四半期より新会社AGミライバライ株式会社を連結の範囲に含めております。
Note 2: AG Miraibarai Corporation, which was established by spinning off a part of the business operations of LIFE CARD Co., Ltd., was added to the scope of consolidation from the first quarter of fiscal year ending March 30, 2021.

4. グループ合計資金調達状況 (Funding / Group Total)

営業債権ベース(Including off-balance)

(1) 形態別調達金額 (Borrowings amount by type of lender)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | 構成比(%) C.R.(%) | 19/9 | 構成比(%) C.R.(%) | 20/3 | 構成比(%) C.R.(%) | 20/9 | 構成比(%) C.R.(%) |
|--------------------|-----------------|---------|-------------------|---------|-------------------|---------|-------------------|---------|-------------------|
| 借入金 | Borrowings | 244,823 | 49.6 | 254,208 | 50.0 | 301,689 | 55.0 | 285,151 | 56.1 |
| 都市銀行等 | City banks etc. | 33,686 | 6.8 | 41,800 | 8.2 | 47,003 | 8.6 | 48,640 | 9.6 |
| 信託銀行 | Trust banks | 60,510 | 12.3 | 69,030 | 13.6 | 87,981 | 16.0 | 93,047 | 18.3 |
| 地方銀行・第二地方銀行 | Regional banks | 58,982 | 12.0 | 56,895 | 11.2 | 71,800 | 13.1 | 59,513 | 11.7 |
| その他 | Other | 91,644 | 18.6 | 86,482 | 17.0 | 94,903 | 17.3 | 83,950 | 16.5 |
| 社債・流動化 | SB & ABS, ABL | 248,310 | 50.4 | 253,926 | 50.0 | 247,028 | 45.0 | 223,310 | 43.9 |
| 普通社債 | SB | 27,615 | 5.6 | 42,530 | 8.4 | 35,245 | 6.4 | 35,160 | 6.9 |
| 流動化 | ABS, ABL | 220,695 | 44.8 | 211,396 | 41.6 | 211,783 | 38.6 | 188,150 | 37.0 |
| 合計 | Total | 493,134 | 100.0 | 508,135 | 100.0 | 548,717 | 100.0 | 508,462 | 100.0 |

(2) 長期・短期別調達金額 (Short and long-term borrowings)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | 構成比(%) C.R.(%) | 19/9 | 構成比(%) C.R.(%) | 20/3 | 構成比(%) C.R.(%) | 20/9 | 構成比(%) C.R.(%) |
|--------------------|-----------------------------------|---------|-------------------|---------|-------------------|---------|-------------------|---------|-------------------|
| 短期調達 | Short-term borrowings | 94,962 | 19.3 | 91,250 | 18.0 | 110,819 | 20.2 | 107,238 | 21.1 |
| 長期調達 | Long-term borrowings | 398,171 | 80.7 | 416,885 | 82.0 | 437,898 | 79.8 | 401,223 | 78.9 |
| 固定金利借入 | Fixed interest rate borrowings | 70,552 | 14.3 | 60,610 | 11.9 | 76,057 | 13.9 | 66,465 | 13.1 |
| 変動金利借入 | Floating interest rate borrowings | 87,709 | 17.8 | 113,348 | 22.3 | 132,512 | 24.1 | 130,147 | 25.6 |
| 社債・流動化 | SB & ABS, ABL | 239,910 | 48.7 | 242,926 | 47.8 | 229,328 | 41.8 | 204,610 | 40.2 |
| 普通社債(固定) | SB (Fixed interest rate) | 27,615 | 5.6 | 42,530 | 8.4 | 35,245 | 6.4 | 35,160 | 6.9 |
| 流動化(固定) | ABS, ABL (Fixed interest rate) | 70,705 | 14.3 | 63,177 | 12.4 | 62,555 | 11.4 | 59,790 | 11.8 |
| 流動化(変動) | ABS, ABL (Floating interest rate) | 141,589 | 28.7 | 137,218 | 27.0 | 131,527 | 24.0 | 109,660 | 21.6 |
| 合計 | Total | 493,134 | 100.0 | 508,135 | 100.0 | 548,717 | 100.0 | 508,462 | 100.0 |

(3) 調達金利 (Funding rate)

(%)

| 年/決算月(Fiscal Year) | | 19/3 | 19/9 | 20/3 | 20/9 |
|--------------------|--------------|------|------|------|------|
| 調達金利 | Funding rate | 1.64 | 1.54 | 1.45 | 1.40 |
| 間接 | Indirect | 1.90 | 1.76 | 1.63 | 1.57 |
| 直接 | Direct | 1.39 | 1.32 | 1.23 | 1.19 |

※調達金利 = 未約定ベース平均表面金利 ※Funding Rate = Interest Rate / Average Borrowing

5. グループ合計不良債権の状況(金融庁「4分類」) (Consolidated NPL defined by FSA)

営業債権ベース(Including off-balance)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | | |
|------------------------|-----|--|--------|---------|--------|---------|--------|---------|--------|---------|-------|
| | | | /(L) % | | /(L) % | | /(L) % | | /(L) % | | |
| 期末営業貸付金および破産更生債権の合計 ※1 | (L) | Loans outstanding and Claims provable in bankruptcy ※1 | (L) | 548,560 | - | 559,605 | - | 596,328 | - | 567,233 | - |
| 無担保ローン | | Unsecured loan | | 446,961 | - | 463,858 | - | 487,422 | - | 472,019 | - |
| 無担保ローン以外 | | Secured loan and Small business loan | | 101,599 | - | 95,747 | - | 108,905 | - | 95,213 | - |
| 4分類開示債権合計 | ① | NPL total | ① | 79,294 | 14.46 | 78,430 | 14.02 | 86,422 | 14.49 | 86,091 | 15.18 |
| 前年同期比 | | YOY% | | 10.9 | | 6.5 | | 9.0 | | 9.8 | |
| 破綻先 | | Loans in legal bankruptcy | | 26,167 | 4.77 | 23,255 | 4.16 | 22,127 | 3.71 | 22,043 | 3.89 |
| 延滞債権 | | Non-accrual loans | | 33,118 | 6.04 | 32,099 | 5.74 | 39,156 | 6.57 | 37,959 | 6.69 |
| 3ヶ月以上延滞債権 | | Loans past due for three months or more | | 7,043 | 1.28 | 7,382 | 1.32 | 8,035 | 1.35 | 7,155 | 1.26 |
| 貸出条件緩和債権 | | Restructured loans | | 12,965 | 2.36 | 15,692 | 2.80 | 17,102 | 2.87 | 18,933 | 3.34 |
| うち無担保ローン | ② | Unsecured loan | ② | 46,575 | 10.42 | 48,146 | 10.38 | 55,656 | 11.42 | 56,294 | 11.93 |
| 前年同期比 | | YOY% | | 22.9 | | 18.1 | | 19.5 | | 16.9 | |
| 破綻先 | | Loans in legal bankruptcy | | 711 | 0.16 | 776 | 0.17 | 768 | 0.16 | 819 | 0.17 |
| 延滞債権 | | Non-accrual loans | | 27,194 | 6.08 | 25,839 | 5.57 | 31,794 | 6.52 | 31,248 | 6.62 |
| 3ヶ月以上延滞債権 | | Loans past due for three months or more | | 6,798 | 1.52 | 7,131 | 1.54 | 7,754 | 1.59 | 6,873 | 1.46 |
| 貸出条件緩和債権 | | Restructured loans | | 11,870 | 2.66 | 14,399 | 3.10 | 15,338 | 3.15 | 17,353 | 3.68 |
| うち無担保ローン以外 | | Secured loan and Small business loan | | 32,719 | 32.20 | 30,283 | 31.63 | 30,766 | 28.25 | 29,797 | 31.29 |
| 前年同期比 | | YOY% | | -2.7 | | -7.9 | | -6.0 | | -1.6 | |
| 破綻先 | | Loans in legal bankruptcy | | 25,456 | 25.06 | 22,479 | 23.48 | 21,359 | 19.61 | 21,224 | 22.29 |
| 延滞債権 | | Non-accrual loans | | 5,923 | 5.83 | 6,260 | 6.54 | 7,361 | 6.76 | 6,710 | 7.05 |
| 3ヶ月以上延滞債権 | | Loans past due for three months or more | | 244 | 0.24 | 250 | 0.26 | 281 | 0.26 | 282 | 0.30 |
| 貸出条件緩和債権 | | Restructured loans | | 1,095 | 1.08 | 1,293 | 1.35 | 1,764 | 1.62 | 1,579 | 1.66 |
| 期末貸倒引当金 | ③ | Allowance for NPL | ③ | 70,469 | - | 70,866 | - | 72,294 | - | 73,373 | - |
| 流動 | ④ | Current assets | ④ | 46,135 | - | 49,217 | - | 51,608 | - | 52,652 | - |
| 固定 ※2 | | Non-current assets ※2 | | 24,333 | - | 21,648 | - | 20,686 | - | 20,721 | - |
| NPLカバー率(ALL) | ③/① | Coverage ratio (All) | ③/① | 88.9 | - | 90.4 | - | 83.7 | - | 85.2 | - |
| NPLカバー率(無担保) | ④/② | Coverage ratio (Unsecured) | ④/② | 99.1 | - | 102.2 | - | 92.7 | - | 93.5 | - |

※1 不良債権には破産更生債権が含まれている為、期末営業貸付金及び破産更生債権を合算した数値から不良債権比率を算出しております。

Because NPL include claims provable in bankruptcy, NPL ratios are calculated based on the combined figures of loans outstanding and claims provable in bankruptcy at the end of each period.

※2 無担保ローン以外の不良債権は主に有担保ローン(不動産担保ローン)となります。融資額が担保価値を上回る部分については、貸倒引当金(固定)を計上しております。

NPLs other than unsecured loans are mainly secured loans. The portion of the loans that exceeds the value of the secured property is booked to the allowance for doubtful accounts (fixed).

破綻先

未収利息不計上貸付金のうち、破産債権、再生債権、更生債権、その他これらに準ずる貸付金

Loans in legal bankruptcy:

Loans to borrowers declared bankruptcy, to borrowers under reorganization, or other similar circumstances, which are part of loans exclusive of accrued interest.

延滞債権

その他の未収利息不計上の、5ヶ月以上11ヶ月未満延滞債権(回収専門の管理センターが管理)但し、債務者の経営再建または支援を図ることを目的として利息の支払いを猶予したものを除く

Non-accrual loans:

NPL's exclusive of accrued interest. That are past due for over 5 months or more and held by collection department. This category excludes loans on which interest is being waived in support of business restructuring.

3ヶ月以上延滞債権

営業貸付金の内、3ヶ月以上5ヶ月未満の延滞債権(未収利息計上)

Loans past due for three months or more:

NPL's past due for 3 months or more that do not fall into the above two categories.

貸出条件緩和債権

上記以外の当該貸付金の回収を促進することなどを目的に、金利の減免等債務者に有利となる取決めを行なった貸付金

Restructured loans

NPL's, other than those in the above three categories, in which favorable terms, such as the reduction of interest, have been granted with a view to promoting recovery of the loans.

6. アイフル営業実績 (Operating Results / AIFUL)

(1) 営業実績 (Operating results)

営業債権ベース (Including off-balance)

会計ベース (On-Balance)

| 年/決算月 (Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | |
|---------------------|--|---------|------------|---------|------------|---------|------------|---------|------------|
| | | | 増減率 (yoy%) | | 増減率 (yoy%) | | 増減率 (yoy%) | | 増減率 (yoy%) |
| 営業債権合計 | (百万円) Total receivable outstanding (Millions of Yen) | 503,382 | 10.8 | 526,349 | 9.7 | 560,267 | 11.3 | 550,024 | 4.5 |
| 営業貸付金残高 | Loans outstanding | 396,540 | 10.1 | 414,199 | 9.0 | 437,679 | 10.4 | 426,950 | 3.1 |
| 無担保ローン | Unsecured | 379,317 | 11.0 | 398,209 | 9.9 | 422,382 | 11.4 | 413,696 | 3.9 |
| 有担保ローン | Secured | 9,306 | -25.0 | 7,980 | -25.8 | 6,958 | -25.2 | 5,762 | -27.8 |
| 事業者ローン | Small business | 7,915 | 35.3 | 8,009 | 15.1 | 8,338 | 5.3 | 7,491 | -6.5 |
| 支払承諾見返 | Guarantee | 99,694 | 13.3 | 104,860 | 12.6 | 114,629 | 15.0 | 115,195 | 9.9 |
| 信用保証事業 | Credit guarantee business | 97,658 | 14.6 | 103,101 | 13.5 | 113,130 | 15.8 | 113,907 | 10.5 |
| その他 | Other | 2,036 | -25.4 | 1,759 | -24.8 | 1,499 | -26.4 | 1,288 | -26.8 |
| 割賦売掛金残高 | Installment receivables | 402 | -20.1 | 352 | -21.1 | 325 | -19.0 | 291 | -17.3 |
| その他 | Other | 6,745 | 16.1 | 6,937 | 12.4 | 7,633 | 13.2 | 7,587 | 9.4 |
| 口座数 | (千件) N. of customer accounts (Thousand) | 876 | 9.2 | 910 | 7.8 | 950 | 8.5 | 917 | 0.8 |
| 無担保ローン | Unsecured | 861 | 9.3 | 896 | 8.0 | 937 | 8.7 | 905 | 1.1 |
| 有担保ローン | Secured | 5 | -21.5 | 4 | -21.7 | 4 | -24.0 | 3 | -26.8 |
| 事業者ローン | Small business | 9 | 33.1 | 9 | 9.5 | 9 | 0.8 | 8 | -6.6 |
| 新規顧客件数 | (件) New accounts (Number) | 199,637 | 0.9 | 103,987 | -2.0 | 206,337 | 3.4 | 66,615 | -35.9 |
| 無担保ローン | Unsecured | 199,353 | 0.9 | 103,945 | -1.9 | 206,155 | 3.4 | 66,580 | -35.9 |
| 実質平均利回り ※ | (%) Average yield ※ (%) | 14.8 | 0.1 | 14.7 | -0.2 | 14.7 | -0.1 | 14.4 | -0.3 |

| 20/9 | |
|---------|------------|
| | 増減率 (yoy%) |
| 543,973 | 5.7 |
| 407,528 | 4.8 |
| 396,721 | 5.5 |
| 5,762 | -27.8 |
| 5,044 | -0.0 |
| 128,566 | 8.7 |
| 127,277 | 9.3 |
| 1,288 | -26.8 |
| 291 | -17.3 |
| 7,587 | 9.4 |

※実質平均利回り = 営業貸付金利息 / ((営業貸付金期初残高 + 営業貸付金期末残高) ÷ 2) (%)
 ※斜体数値は増減数 ※Italic Font = Increase or Decrease

※Average yield = Interest on operating loans / ((Loans outstanding at the beginning of FY + Loans outstanding at the end of FY) / 2) (%)

(2) チャネル展開 (Marketing channel)

| 年/決算月 (Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | |
|---------------------|-------------------------------------|---------|-----------|---------|-----------|---------|-----------|--------|-----------|
| | | | 増減数 (yoy) | | 増減数 (yoy) | | 増減数 (yoy) | | 増減数 (yoy) |
| ローン事業店舗数 | (店) Loan business branches | 880 | -20 | 870 | -20 | 869 | -11 | 857 | -13 |
| 有人店舗 | Staffed branches | 24 | -1 | 20 | -5 | 20 | -4 | 20 | 0 |
| 無人店舗 | Unstaffed branches | 856 | -19 | 850 | -15 | 849 | -7 | 837 | -13 |
| ATM・CDネットワーク | (台) AIFUL ATMs and Tie-up CDs | 101,583 | 2,058 | 101,294 | 300 | 100,383 | -1,200 | 84,803 | -16,491 |
| 自社ATM | AIFUL ATMs | 462 | -7 | 453 | -10 | 450 | -12 | 442 | -11 |
| 自社ATM以外 | Other | 101,121 | 2,065 | 100,841 | 310 | 99,933 | -1,188 | 84,361 | -16,480 |
| 保証提携先金融機関 | (先) Tie-up banks (Credit guarantee) | 144 | 5 | 147 | 6 | 143 | -1 | 142 | -5 |
| 社員数 | (人) N. of total employees | 1,398 | -46 | 1,390 | -48 | 1,397 | -1 | 1,446 | 56 |
| 正社員数 | N. of employees (regularly payroll) | 1,044 | -13 | 1,049 | -38 | 1,028 | -16 | 1,045 | -4 |
| 非正社員数 | N. of employees (temp.) | 354 | -33 | 341 | -10 | 369 | 15 | 401 | 60 |

7. アイフル損益の内訳 (Revenue and Expenses / AIFUL)

会計ベース(On-balance)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | |
|--------------------|-------------------------------------|--------|---------------|--------|---------------|--------|---------------|--------|--------------------------------------|---------------|
| | | (12M) | 増減率 (yoy%) | (6M) | 増減率 (yoy%) | (12M) | 増減率 (yoy%) | (6M) | 営業債権残高比% (% of total receivables) | 増減率 (yoy%) |
| 営業収益 | Operating revenue | 70,991 | 9.8 | 37,723 | 7.5 | 77,504 | 9.2 | 39,206 | 7.2 | 3.9 |
| 営業貸付金利息 | Interest on operating loans | 51,960 | 13.2 | 27,889 | 8.8 | 57,682 | 11.0 | 29,678 | 5.4 | 6.4 |
| 無担保ローン | Unsecured | 50,026 | 15.0 | 27,130 | 10.4 | 55,695 | 11.3 | 29,093 | 5.3 | 7.2 |
| 有担保ローン | Secured | 1,325 | -28.8 | 427 | -41.6 | 1,296 | -2.2 | 235 | 0.0 | -44.9 |
| 事業者ローン | Small business | 608 | 19.8 | 332 | 1.9 | 690 | 13.6 | 349 | 0.1 | 5.1 |
| 信用保証収益 | Revenue from credit guarantee | 11,246 | 2.5 | 5,782 | 4.3 | 11,610 | 3.2 | 5,665 | 1.0 | -2.0 |
| 信用購入あっせん収益 | Revenue from installment receivable | 13 | -28.0 | 4 | -44.8 | 8 | -37.7 | 1 | 0.0 | -61.6 |
| その他の営業収益 | Other operating revenue | 7,770 | -0.2 | 4,045 | 3.6 | 8,202 | 5.6 | 3,861 | 0.7 | -4.5 |
| 償却債権取立益 | Recoveries of written off claims | 5,925 | -3.3 | 3,063 | 2.4 | 6,215 | 4.9 | 2,941 | 0.5 | -4.0 |
| その他 | Other | 1,845 | 11.2 | 982 | 7.6 | 1,987 | 7.7 | 920 | 0.2 | -6.4 |
| 営業費用 | Operating expenses | 70,523 | 9.7 | 33,827 | 7.0 | 77,091 | 9.3 | 33,241 | 6.1 | -1.7 |
| 金融費用 | Financial expenses | 5,843 | 0.0 | 2,705 | -14.1 | 5,442 | -6.9 | 2,675 | 0.5 | -1.1 |
| 貸倒関連費用 | Credit cost | 22,060 | 66.1 | 14,321 | 21.7 | 22,788 | 3.3 | 15,285 | 2.8 | 6.7 |
| 貸倒損失 | Bad debt write-offs | 18,947 | 5.2 | 12,197 | 12.7 | 20,182 | 6.5 | 12,182 | 2.2 | -0.1 |
| 利息返還関連費用 | Expenses for interest repayment | 10,354 | -16.4 | - | - | 15,433 | 49.1 | - | - | - |
| 利息返還金 | Interest repayment | 11,790 | -44.4 | 6,011 | -2.7 | 13,697 | 16.2 | 5,288 | 1.0 | -12.0 |
| その他の営業費用 | Other operating expenses (SG & A) | 32,264 | -1.6 | 16,800 | 0.7 | 33,426 | 3.6 | 15,280 | 2.8 | -9.0 |
| 広告宣伝費 | Advertising expenses | 2,330 | -21.8 | 1,211 | -8.6 | 2,337 | 0.3 | 1,168 | 0.2 | -3.5 |
| 人件費 | Personnel expenses | 10,084 | 4.5 | 5,109 | 0.8 | 10,275 | 1.9 | 5,139 | 0.9 | 0.6 |
| その他 | Other | 19,849 | -1.5 | 10,480 | 1.9 | 20,813 | 4.9 | 8,972 | 1.6 | -14.4 |
| 営業利益 | Operating profit (loss) | 468 | 27.9 | 3,895 | 11.6 | 413 | -11.8 | 5,965 | 1.1 | 53.1 |
| 営業外収益 | Non-operating income | 1,070 | 62.8 | 594 | 40.7 | 1,327 | 24.0 | 882 | 0.2 | 48.5 |
| 営業外費用 | Non-operating expenses | 19 | -55.7 | 5 | -58.8 | 11 | -39.8 | 43 | 0.0 | 739.0 |
| 経常利益 | Ordinary profit (loss) | 1,519 | 55.1 | 4,484 | 15.0 | 1,728 | 13.8 | 6,804 | 1.2 | 51.7 |
| 特別利益 | Extraordinary income | 1 | -99.8 | 230 | - | 230 | - | - | - | - |
| 特別損失 | Extraordinary losses | 691 | - | - | - | 264 | -61.8 | 91 | 0.0 | - |
| 税引前利益 | Profit (loss) before income taxes | 829 | -50.7 | 4,714 | 20.9 | 1,694 | 104.3 | 6,712 | 1.2 | 42.4 |
| 法人税・住民税及び事業税 | Income taxes-current | -655 | - | 86 | - | 351 | - | 367 | 0.1 | 322.9 |
| 法人税等調整額 | Income taxes-deferred | -3,723 | - | -84 | - | -295 | - | -850 | - | - |
| 当期純利益 | Profit (loss) | 5,208 | 113.7 | 4,711 | 17.8 | 1,639 | -68.5 | 7,194 | 1.3 | 52.7 |

注：2019年3月期第2四半期より過去数値のうち、「信用購入あっせん収益」に含まれていた一部収益を「その他の営業収益」に組み替えております。

Note: A certain amount of revenue previously recognized as Revenue from installment receivable has been retrospectively reclassified as Other operating revenue from the Second quarter of fiscal year ended March 31, 2019.

8. アイフル資金調達状況 (Funding / AIFUL)

営業債権ベース(Including off-balance)

(1) 形態別調達金額 (Borrowings amount by type of lender)

(百万円/ Millions of Yen)

| 年/決算月 (Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | |
|---------------------|-----------------|---------|--------------------|---------|--------------------|---------|--------------------|---------|--------------------|
| | | | 構成比 (%) C.R.(%) | | 構成比 (%) C.R.(%) | | 構成比 (%) C.R.(%) | | 構成比 (%) C.R.(%) |
| 借入金 | Borrowings | 146,808 | 42.3 | 162,426 | 43.7 | 206,589 | 51.0 | 200,634 | 52.4 |
| 都市銀行等 | City banks etc. | 30,686 | 8.8 | 39,300 | 10.6 | 45,003 | 11.1 | 47,140 | 12.3 |
| 信託銀行 | Trust banks | 47,100 | 13.6 | 57,800 | 15.6 | 77,949 | 19.2 | 84,361 | 22.0 |
| 地方銀行・第二地方銀行 | Regional banks | 49,646 | 14.3 | 48,059 | 12.9 | 63,632 | 15.7 | 52,017 | 13.6 |
| その他 | Other | 19,375 | 5.6 | 17,266 | 4.7 | 20,003 | 4.9 | 17,115 | 4.5 |
| 社債・流動化 | SB & ABS, ABL | 200,606 | 57.7 | 208,850 | 56.3 | 198,417 | 49.0 | 182,317 | 47.6 |
| 普通社債 | SB | 27,615 | 7.9 | 42,530 | 11.5 | 35,245 | 8.7 | 35,160 | 9.2 |
| 流動化 | ABS, ABL | 172,991 | 49.8 | 166,320 | 44.8 | 163,172 | 40.3 | 147,157 | 38.4 |
| 合計 | Total | 347,414 | 100.0 | 371,276 | 100.0 | 405,007 | 100.0 | 382,951 | 100.0 |

(2) 長期・短期別調達金額 (Short and long-term borrowings)

(百万円/ Millions of Yen)

| 年/決算月 (Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | |
|---------------------|-----------------------------------|---------|--------------------|---------|--------------------|---------|--------------------|---------|--------------------|
| | | | 構成比 (%) C.R.(%) | | 構成比 (%) C.R.(%) | | 構成比 (%) C.R.(%) | | 構成比 (%) C.R.(%) |
| 短期調達 | Short-term borrowings | 6,900 | 2.0 | 6,550 | 1.8 | 22,700 | 5.6 | 24,900 | 6.5 |
| 長期調達 | Long-term borrowings | 340,514 | 98.0 | 364,726 | 98.2 | 382,307 | 94.4 | 358,051 | 93.5 |
| 固定金利借入 | Fixed interest rate borrowings | 66,885 | 19.3 | 57,610 | 15.5 | 73,224 | 18.1 | 64,298 | 16.8 |
| 変動金利借入 | Floating interest rate borrowings | 73,022 | 21.0 | 101,265 | 27.3 | 120,664 | 29.8 | 121,435 | 31.7 |
| 社債 | SB | 27,615 | 7.9 | 42,530 | 11.5 | 35,245 | 8.7 | 35,160 | 9.2 |
| 流動化 | ABS, ABL | 172,991 | 49.8 | 163,320 | 44.0 | 153,172 | 37.8 | 137,157 | 35.8 |
| 合計 | Total | 347,414 | 100.0 | 371,276 | 100.0 | 405,007 | 100.0 | 382,951 | 100.0 |

(3) 調達金利 (Funding rate)

(%)

| 年/決算月 (Fiscal Year) | | 19/3 | 19/9 | 20/3 | 20/9 |
|---------------------|--------------|------|------|------|------|
| 調達金利 | Funding rate | 1.54 | 1.45 | 1.38 | 1.34 |
| 間接 | Indirect | 1.99 | 1.81 | 1.62 | 1.54 |
| 直接 | Direct | 1.21 | 1.18 | 1.14 | 1.13 |

※調達金利 = 未約定ベース平均表面金利

※Funding Rate = Interest Rate / Average Borrowing

【参考】

(%)

| | | | | | |
|-----------|----------------------|-------|-------|-------|-------|
| 長期プライムレート | Long term prime rate | 1.00 | 0.95 | 0.95 | 1.00 |
| 5年スワップレート | 5Y SWAP rate | -0.05 | -0.16 | -0.04 | -0.06 |
| JGB(10年) | 10Y JGB | -0.10 | -0.23 | 0.01 | 0.01 |

9. アイフル貸倒の状況 (Credit Cost / AIFUL)

営業債権ベース(Including off-balance)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | |
|----------------------|---|---------|--------|---------|--------|---------|--------|---------|--------|
| | | | /(L) % | | /(L) % | | /(L) % | | /(L) % |
| 営業債権合計 (L) | Total receivable outstanding (L) | 503,382 | - | 526,349 | - | 560,267 | - | 550,024 | - |
| 期末営業貸付金 | Loans outstanding | 396,540 | - | 414,199 | - | 437,679 | - | 426,950 | - |
| 無担保 | Unsecured | 379,317 | - | 398,209 | - | 422,382 | - | 413,696 | - |
| 有担保 | Secured | 9,306 | - | 7,980 | - | 6,958 | - | 5,762 | - |
| 事業者 | Small business | 7,915 | - | 8,009 | - | 8,338 | - | 7,491 | - |
| 割賦売掛金 | Installment receivables | 402 | - | 352 | - | 325 | - | 291 | - |
| 支払承諾見返等 | Credit guarantee, etc. | 106,440 | - | 111,797 | - | 122,262 | - | 122,782 | - |
| 期初貸倒引当金 (流動) | Allowance for doubtful accounts at the beginning of FY (BS: Current assets) | 28,913 | - | 32,178 | - | 32,178 | - | 33,829 | - |
| 貸倒発生額合計 ① | Total bad debt ① | 18,947 | 3.76 | 12,197 | 2.32 | 20,182 | 3.60 | 12,182 | 2.21 |
| 増減率 | YOY% | 5.2 | | 12.7 | | 6.5 | | -0.1 | |
| 貸倒発生額 ② | Loans outstanding ② | 15,742 | 3.97 | 10,066 | 2.43 | 16,411 | 3.75 | 10,146 | 2.38 |
| 増減率 | YOY% | 6.2 | | 11.0 | | 4.3 | | 0.8 | |
| 無担保 | Unsecured | 14,906 | 3.93 | 9,687 | 2.43 | 15,523 | 3.68 | 9,763 | 2.36 |
| 有担保 | Secured | 465 | 5.01 | 205 | 2.58 | 440 | 6.33 | 203 | 3.53 |
| 事業者 | Small business | 369 | 4.67 | 173 | 2.17 | 447 | 5.36 | 178 | 2.39 |
| 割賦売掛金 | Installment receivables | 45 | 11.24 | 29 | 8.38 | 39 | 12.18 | 19 | 6.69 |
| 支払承諾見返等 | Credit guarantee, etc. | 3,160 | 2.97 | 2,101 | 1.88 | 3,731 | 3.05 | 2,017 | 1.64 |
| 個別貸倒引当金繰入 (個別引当) ※ ③ | Total provision for specific allowance for doubtful account ※ ③ | -151 | - | 614 | 0.12 | 956 | 0.17 | 638 | 0.12 |
| 個別繰入額 ④ | Loans outstanding ④ | -253 | -0.06 | 475 | 0.11 | 791 | 0.18 | 426 | 0.10 |
| 無担保 | Unsecured | 364 | 0.10 | 318 | 0.08 | 388 | 0.09 | 378 | 0.09 |
| 有担保 | Secured | -732 | - | 62 | 0.78 | 288 | 4.14 | -20 | -0.35 |
| 事業者 | Small business | 114 | 1.45 | 95 | 1.19 | 114 | 1.38 | 68 | 0.91 |
| 支払承諾見返等 | Credit guarantee, etc. | 102 | 0.10 | 139 | 0.12 | 164 | 0.13 | 212 | 0.17 |
| ①+③ | ①+③ | 18,795 | 3.73 | 12,812 | 2.43 | 21,138 | 3.77 | 12,821 | 2.33 |
| 増減率 | YOY% | 4.9 | | 14.5 | | 12.5 | | 0.1 | |
| ②+④ | ②+④ | 15,488 | 3.91 | 10,542 | 2.55 | 17,203 | 3.93 | 10,572 | 2.48 |
| 増減率 | YOY% | 5.7 | | 12.7 | | 11.1 | | 0.3 | |
| 無担保 | Unsecured | 15,270 | 4.03 | 10,005 | 2.51 | 15,912 | 3.77 | 10,142 | 2.45 |
| 有担保 | Secured | -266 | - | 267 | 3.36 | 729 | 10.48 | 183 | 3.18 |
| 事業者 | Small business | 484 | 6.12 | 268 | 3.36 | 562 | 6.74 | 247 | 3.30 |
| 割賦売掛金 | Installment receivables | 45 | 11.24 | 29 | 8.38 | 39 | 12.18 | 19 | 6.69 |
| 支払承諾見返等 | Credit guarantee, etc. | 3,262 | 3.07 | 2,240 | 2.00 | 3,895 | 3.19 | 2,229 | 1.82 |
| 貸倒関連費用(営業費用) | Credit cost (PL: Operating expenses) | 22,060 | 4.38 | 14,321 | 2.72 | 22,788 | 4.07 | 15,285 | 2.78 |
| 期末貸倒引当金(流動) | Allowance for doubtful accounts at the end of FY (BS : Current assets) | 32,178 | 6.39 | 33,689 | 6.40 | 33,829 | 6.04 | 36,293 | 6.60 |

※ 個別貸倒引当金繰入=破産更生債権(有担保)+民事再生債権

※ Provision for specific allowance doubtful accounts=Loans with legal bankruptcy (secured)+Loans with civil rehabilitation law.

10. アイフル不良債権の状況(金融庁「4分類」)(NPL of AIFUL defined by FSA)

営業債権ベース(Including off-balance)

(百万円/ Millions of Yen)

| | | 年/決算月(Fiscal Year) | 19/3 | | 19/9 | | 20/3 | | 20/9 | | |
|------------------------|-----|--|------|---------|-------|---------|-------|---------|-------|---------|-------|
| | | | | / (L) % | | / (L) % | | / (L) % | | / (L) % | |
| 期末営業貸付金および破産更生債権の合計 ※1 | (L) | Loans outstanding and Claims provable in bankruptcy ※1 | (L) | 412,337 | - | 429,788 | - | 452,351 | - | 441,528 | - |
| 無担保ローン | | Unsecured loan | | 380,411 | - | 399,395 | - | 423,685 | - | 415,059 | - |
| 無担保ローン以外 | | Secured loan and Small business loan | | 31,925 | - | 30,393 | - | 28,665 | - | 26,469 | - |
| 4分類開示債権合計 | ① | NPL total | ① | 60,376 | 14.64 | 61,847 | 14.39 | 68,086 | 15.05 | 68,618 | 15.54 |
| 前年同期比 | | YOY% | | -7.2 | | -7.3 | | 12.8 | | 10.9 | |
| 破綻先 | | Loans in legal bankruptcy | | 15,321 | 3.72 | 15,078 | 3.51 | 14,090 | 3.12 | 14,005 | 3.17 |
| 延滞債権 | | Non-accrual loans | | 29,836 | 7.24 | 28,444 | 6.62 | 34,229 | 7.57 | 33,752 | 7.64 |
| 3ヶ月以上延滞債権 | | Loans past due for three months or more | | 5,756 | 1.40 | 6,248 | 1.45 | 6,742 | 1.49 | 5,948 | 1.35 |
| 貸出条件緩和債権 | | Restructured loans | | 9,462 | 2.29 | 12,075 | 2.81 | 13,024 | 2.88 | 14,911 | 3.38 |
| うち無担保ローン | ② | Unsecured loan | ② | 41,199 | 10.83 | 43,018 | 10.77 | 50,037 | 11.81 | 51,350 | 12.37 |
| 前年同期比 | | YOY% | | 23.2 | | 19.4 | | 21.5 | | 19.4 | |
| 破綻先 | | Loans in legal bankruptcy | | 674 | 0.18 | 724 | 0.18 | 739 | 0.17 | 783 | 0.19 |
| 延滞債権 | | Non-accrual loans | | 26,491 | 6.96 | 25,343 | 6.35 | 30,972 | 7.31 | 30,794 | 7.42 |
| 3ヶ月以上延滞債権 | | Loans past due for three months or more | | 5,535 | 1.46 | 6,032 | 1.51 | 6,496 | 1.53 | 5,851 | 1.41 |
| 貸出条件緩和債権 | | Restructured loans | | 8,498 | 2.23 | 10,917 | 2.73 | 11,829 | 2.79 | 13,920 | 3.35 |
| うち無担保ローン以外 | | Secured loan and Small business loan | | 19,177 | 60.07 | 18,828 | 61.95 | 18,049 | 62.96 | 17,268 | 65.24 |
| 前年同期比 | | YOY% | | -39.3 | | -38.7 | | -5.9 | | -8.3 | |
| 破綻先 | | Loans in legal bankruptcy | | 14,646 | 45.88 | 14,353 | 47.23 | 13,351 | 46.58 | 13,222 | 49.95 |
| 延滞債権 | | Non-accrual loans | | 3,344 | 10.48 | 3,100 | 10.20 | 3,256 | 11.36 | 2,958 | 11.18 |
| 3ヶ月以上延滞債権 | | Loans past due for three months or more | | 221 | 0.69 | 215 | 0.71 | 245 | 0.86 | 96 | 0.37 |
| 貸出条件緩和債権 | | Restructured loans | | 964 | 3.02 | 1,157 | 3.81 | 1,195 | 4.17 | 990 | 3.74 |
| 期末貸倒引当金 | ③ | Allowance for NPL | ③ | 46,105 | - | 47,552 | - | 46,777 | - | 49,215 | - |
| 流動 | ④ | Current assets | ④ | 32,178 | - | 33,689 | - | 33,829 | - | 36,293 | - |
| 固定 ※2 | | Non-current assets ※2 | | 13,927 | - | 13,862 | - | 12,947 | - | 12,921 | - |
| NPLカバー率(ALL) | ③/① | Coverage ratio (All) | ③/① | 76.4 | - | 76.9 | - | 68.7 | - | 71.7 | - |
| NPLカバー率(無担保) | ④/② | Coverage ratio (Unsecured) | ④/② | 78.1 | - | 78.3 | - | 67.6 | - | 70.7 | - |

※1 不良債権には破産更生債権が含まれている為、期末営業貸付金及び破産更生債権を合算した数値から不良債権比率を算出しております。

Because NPL include claims provable in bankruptcy, NPL ratios are calculated based on the combined figures of loans outstanding and claims provable in bankruptcy at the end of each period.

※2 無担保ローン以外の不良債権は主に有担保ローン(不動産担保ローン)となります。融資額が担保価値を上回る部分については、貸倒引当金(固定)を計上しております。

NPLs other than unsecured loans are mainly secured loans. The portion of the loans that exceeds the value of the secured property is booked to the allowance for doubtful accounts (fixed).

破綻先

未収利息不計上貸付金のうち、破産債権、再生債権、更生債権、その他これらに準ずる貸付金

Loans in legal bankruptcy:

Loans to borrowers declared bankruptcy, to borrowers under reorganization, or other similar circumstances, which are part of loans exclusive of accrued interest.

延滞債権

その他の未収利息不計上の、5ヶ月以上11ヶ月未満延滞債権(回収専門の管理センターが管理) 但し、債務者の経営再建または支援を図ることを目的として利息の支払いを猶予したものを除く

Non-accrual loans:

NPL's exclusive of accrued interest. That are past due for over 5 months or more and held by collection department. This category excludes loans on which interest is being waived in support of business restructuring.

3ヶ月以上延滞債権

営業貸付金の内、3ヶ月以上5ヶ月未満の延滞債権(未収利息計上)

Loans past due for three months or more:

NPL's past due for 3 months or more that do not fall into the above two categories.

貸出条件緩和債権

上記以外の当該貸付金の回収を促進することなどを目的に、金利の減免等債務者に有利となる取決めを行なった貸付金

Restructured loans

NPL's, other than those in the above three categories, in which favorable terms, such as the reduction of interest, have been granted with a view to promoting recovery of the loans.

11. 利息返還関連引当金の内訳 (Allowances Related to Loss on Interest Repayment)

(1)単体の利息返還に関する引当金内訳 (Breakdown of allowances related to loss on interest repayment / Non-consolidated)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/9 | | | 20/3 | | | 20/9 | | |
|--------------------|-----------------------|---|--|--------|---|--|--------|---|--|--------|
| | | 利息返還 損失引当金 | 貸倒引当金 (債権放棄引当金) | 合計 | 利息返還 損失引当金 | 貸倒引当金 (債権放棄引当金) | 合計 | 利息返還 損失引当金 | 貸倒引当金 (債権放棄引当金) | 合計 |
| | | Provision for loss on interest repayment | Allowance for doubtful accounts (Applied to the principal) | Total | Provision for loss on interest repayment | Allowance for doubtful accounts (Applied to the principal) | Total | Provision for loss on interest repayment | Allowance for doubtful accounts (Applied to the principal) | Total |
| 期首引当金残高 | Allowance (Beginning) | 20,722 | 2,534 | 23,256 | 20,722 | 2,534 | 23,256 | 22,458 | 1,415 | 23,873 |
| 発生額・取崩額 | Withdraw amount | 6,011 | 512 | 6,524 | 13,697 | 1,211 | 14,909 | 5,288 | 420 | 5,708 |
| 繰入額(戻入額) | Provisions (Reversal) | - | - | - | 15,433 | 92 | 15,526 | - | - | - |
| 期末引当金残高 | Allowance (End) | 14,710 | 2,021 | 16,731 | 22,458 | 1,415 | 23,873 | 17,169 | 994 | 18,164 |

(2)連結の利息返還に関する引当金内訳 (Breakdown of allowances related to loss on interest repayment / Consolidated)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/9 | | | 20/3 | | | 20/9 | | |
|--------------------|-----------------------|---|--|--------|---|--|--------|---|--|--------|
| | | 利息返還 損失引当金 | 貸倒引当金 (債権放棄引当金) | 合計 | 利息返還 損失引当金 | 貸倒引当金 (債権放棄引当金) | 合計 | 利息返還 損失引当金 | 貸倒引当金 (債権放棄引当金) | 合計 |
| | | Provision for loss on interest repayment | Allowance for doubtful accounts (Applied to the principal) | Total | Provision for loss on interest repayment | Allowance for doubtful accounts (Applied to the principal) | Total | Provision for loss on interest repayment | Allowance for doubtful accounts (Applied to the principal) | Total |
| 期首引当金残高 | Allowance (Beginning) | 22,963 | 2,534 | 25,497 | 22,963 | 2,534 | 25,497 | 25,033 | 1,415 | 26,448 |
| 発生額・取崩額 ※ | Withdraw amount ※ | 6,495 | 512 | 7,008 | 14,857 | 1,211 | 16,069 | 5,775 | 420 | 6,195 |
| 繰入額(戻入額) | Provisions (Reversal) | - | - | - | 16,927 | 92 | 17,019 | - | - | - |
| 期末引当金残高 | Allowance (End) | 16,467 | 2,021 | 18,489 | 25,033 | 1,415 | 26,448 | 19,257 | 994 | 20,252 |

※ 連結利息返還損失の発生額・取崩額には、「ライフカード」の債権放棄分として、2020年3月期第2四半期 58百万、2020年3月期 153百万円、2021年3月期第2四半期 74百万が含まれております。

※ Withdraw amount of allowance for doubtful accounts at LIFE CARD is included in withdraw amount of provision for loss on interest repayment (58 million yen in FY2020/3 2Q, 153 million yen in FY2020/3 and 74 million yen in FY2021/3 2Q).

12. アイフル無担保ローン債権ポートフォリオ (Loan Portfolio / AIFUL)

営業債権ベース(Including off-balance)

(1) 貸付利率別残高構成(Breakdown by interest rate)

| 年/決算月(Fiscal Year) | 19/9 | | | | 20/3 | | | | 20/9 | | | |
|---------------------|--------------|--------|------------------|--------|--------------|--------|------------------|--------|--------------|--------|------------------|--------|
| | 件数 / Account | | 残高/ Loan balance | | 件数 / Account | | 残高/ Loan balance | | 件数 / Account | | 残高/ Loan balance | |
| | 千件/Thousand | 構成比(%) | 百万円/ Million yen | 構成比(%) | 千件/Thousand | 構成比(%) | 百万円/ Million yen | 構成比(%) | 千件/Thousand | 構成比(%) | 百万円/ Million yen | 構成比(%) |
| 貸付利率/ Interest rate | | | | | | | | | | | | |
| =<15.0% | 235 | 26.3 | 197,832 | 49.7 | 250 | 26.7 | 210,904 | 49.9 | 254 | 28.1 | 212,271 | 51.3 |
| 15.0%< =<18.0% | 648 | 72.3 | 195,207 | 49.0 | 675 | 72.1 | 206,839 | 49.0 | 641 | 70.8 | 197,254 | 47.7 |
| 18.0%< =<20.0% | 0 | 0.0 | 213 | 0.1 | 0 | 0.0 | 190 | 0.0 | 0 | 0.0 | 175 | 0.0 |
| 20.0%< | 12 | 1.4 | 4,955 | 1.2 | 11 | 1.2 | 4,448 | 1.1 | 9 | 1.1 | 3,995 | 1.0 |
| 合計 (Total) | 896 | 100.0 | 398,209 | 100.0 | 937 | 100.0 | 422,382 | 100.0 | 905 | 100.0 | 413,696 | 100.0 |

(2) 貸付金額別残高構成(Breakdown by amount)

| 年/決算月(Fiscal Year) | 19/9 | | | | 20/3 | | | | 20/9 | | | |
|----------------------|--------------|--------|------------------|--------|--------------|--------|------------------|--------|--------------|--------|------------------|--------|
| | 件数 / Account | | 残高/ Loan balance | | 件数 / Account | | 残高/ Loan balance | | 件数 / Account | | 残高/ Loan balance | |
| | 千件/Thousand | 構成比(%) | 百万円/ Million yen | 構成比(%) | 千件/Thousand | 構成比(%) | 百万円/ Million yen | 構成比(%) | 千件/Thousand | 構成比(%) | 百万円/ Million yen | 構成比(%) |
| 千円/ Thousands of yen | | | | | | | | | | | | |
| =<100 | 228 | 25.5 | 14,595 | 3.7 | 229 | 24.5 | 13,972 | 3.3 | 210 | 23.2 | 11,888 | 2.9 |
| 100< =<200 | 97 | 10.9 | 14,950 | 3.8 | 101 | 10.9 | 15,519 | 3.7 | 100 | 11.1 | 15,275 | 3.7 |
| 200< =<300 | 110 | 12.3 | 28,482 | 7.2 | 113 | 12.1 | 29,161 | 6.9 | 108 | 12.0 | 27,836 | 6.7 |
| 300< =<400 | 81 | 9.1 | 28,827 | 7.2 | 87 | 9.3 | 30,841 | 7.3 | 87 | 9.7 | 30,922 | 7.5 |
| 400< =<500 | 151 | 16.9 | 70,791 | 17.8 | 165 | 17.6 | 77,155 | 18.3 | 161 | 17.8 | 74,997 | 18.1 |
| 500< =<1,000 | 135 | 15.1 | 103,849 | 26.1 | 143 | 15.3 | 109,588 | 25.9 | 140 | 15.5 | 106,781 | 25.8 |
| 1,000< | 90 | 10.1 | 136,713 | 34.3 | 96 | 10.3 | 146,142 | 34.6 | 96 | 10.7 | 145,995 | 35.3 |
| 合計 (Total) | 896 | 100.0 | 398,209 | 100.0 | 937 | 100.0 | 422,382 | 100.0 | 905 | 100.0 | 413,696 | 100.0 |

13. ライフカード営業実績 (Operating Results / LIFECARD)

(1) 営業実績 (Operating results)

営業債権ベース(Including off-balance)

(百万円/ Millions of Yen)

会計ベース(On-balance)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | 20/9 | |
|--------------------|-------|------------------------------|-------------------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|
| | | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) |
| 営業債権合計 | (百万円) | Total receivable outstanding | (Millions of Yen) | 173,153 | 2.1 | 172,385 | 3.5 | 174,107 | 0.6 | 160,271 | -7.0 |
| 割賦売掛金残高 | | Installment receivables | | 104,242 | 4.3 | 103,812 | 6.4 | 105,773 | 1.5 | 97,441 | -6.1 |
| 営業貸付金残高 | | Loans (Cash advance) | | 44,849 | -4.0 | 43,663 | -4.8 | 42,272 | -5.7 | 37,201 | -14.8 |
| 支払承諾見返 | | Credit guarantee | | 23,063 | 4.7 | 23,858 | 7.6 | 24,842 | 7.7 | 24,385 | 2.2 |
| その他営業債権 | | Other | | 998 | 9.2 | 1,050 | 11.9 | 1,219 | 22.2 | 1,243 | 18.4 |
| クレジットカード | | Credit card | | | | | | | | | |
| 有効カード会員数 | (千人) | Number of card holders | (Thousand) | 5,777 | 0.1 | 5,759 | 0.2 | 5,758 | -0.3 | 5,541 | -3.8 |
| プロバー | | Proper | | 1,700 | -2.2 | 1,680 | -1.8 | 1,680 | -1.1 | 1,533 | -8.7 |
| 提携 | | Affinity | | 4,077 | 1.1 | 4,078 | 1.0 | 4,077 | 0.0 | 4,007 | -1.7 |
| 新規発行数 | (千枚) | Number of new issue | (Thousand) | 513 | -0.7 | 228 | -0.7 | 468 | -8.7 | 155 | -31.9 |
| プロバー | | Proper | | 113 | -26.3 | 51 | -8.6 | 109 | -3.8 | 48 | -5.5 |
| 提携 | | Affinity | | 399 | 10.2 | 176 | 1.8 | 359 | -10.1 | 106 | -39.6 |
| 買上実績 | (百万円) | Transaction volume | (Millions of Yen) | 697,854 | 0.2 | 349,783 | 2.2 | 707,851 | 1.4 | 314,013 | -10.2 |
| 包括信用購入あっせん | | Shopping | | 657,509 | 0.2 | 330,262 | 2.6 | 669,559 | 1.8 | 300,922 | -8.9 |
| キャッシング | | Cashing | | 40,345 | -0.2 | 19,521 | -4.3 | 38,291 | -5.1 | 13,091 | -32.9 |
| 実質平均利回り | | Average yield | (%) | 17.9 | -0.4 | 18.3 | 0.7 | 18.4 | 0.4 | 18.3 | 0.0 |

※斜体数値は増減数

※Italic Font = Increase or Decrease

(2) 社員数(N. of Total Employees)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | | |
|--------------------|-----|-------------------------------------|----------|------|----------|-------|----------|------|----------|-------|---|
| | | | 増減数(yoy) | | 増減数(yoy) | | 増減数(yoy) | | 増減数(yoy) | | |
| 社員数 | (人) | N. of total employees | | 981 | -54 | 1,012 | 21 | 996 | 15 | 1,020 | 8 |
| 正社員数 | (人) | N. of employees (regularly payroll) | | 456 | -4 | 451 | -14 | 441 | -15 | 452 | 1 |
| 非正社員数 | (人) | N. of employees (temp.) | | 525 | -50 | 561 | 35 | 556 | 31 | 568 | 7 |

14. ライフカード損益の内訳 (Revenue and Expenses / LIFECARD)

会計ベース(On-balance)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | |
|--------------------|-------------------------------------|--------|---------------|--------|---------------|--------|---------------|--------|--------------------------------------|---------------|
| | | (12M) | 増減率 (yoy%) | (6M) | 増減率 (yoy%) | (12M) | 増減率 (yoy%) | (6M) | 営業債権残高比% (% of total receivables) | 増減率 (yoy%) |
| 営業収益 | Operating revenue | 32,850 | -23.6 | 16,875 | 5.7 | 34,181 | 4.1 | 15,962 | 10.2 | -5.4 |
| 信用購入あっせん収益 | Revenue from installment receivable | 16,391 | 2.7 | 8,606 | 9.4 | 17,479 | 6.6 | 8,180 | 5.2 | -4.9 |
| 営業貸付金利息 | Interests on loans | 5,556 | -1.6 | 2,662 | -5.1 | 5,243 | -5.6 | 2,359 | 1.5 | -11.4 |
| 信用保証収益 | Revenue from credit guarantee | 1,398 | 3.7 | 743 | 7.5 | 1,521 | 8.8 | 778 | 0.5 | 4.7 |
| その他 | Other operating revenue | 9,504 | -52.6 | 4,862 | 5.7 | 9,937 | 4.6 | 4,643 | 3.0 | -4.5 |
| 営業費用 | Operating expenses | 29,837 | -23.2 | 14,907 | 4.2 | 31,953 | 7.1 | 14,406 | 9.2 | -3.4 |
| 金融費用 | Financial expenses | 1,676 | 9.4 | 782 | 0.2 | 1,610 | -3.9 | 709 | 0.5 | -9.3 |
| 貸倒関連費用 | Credit cost | 3,287 | -20.4 | 2,147 | 14.9 | 4,376 | 33.1 | 1,839 | 1.2 | -14.3 |
| 利息返還関連費用 | Expenses for interest repayment | 1,147 | - | - | - | 1,493 | 30.2 | - | - | - |
| その他の営業費用 | Other operating expenses (SG&A) | 23,726 | -28.5 | 11,977 | 2.8 | 24,473 | 3.1 | 11,857 | 7.6 | -1.0 |
| 広告宣伝費 | Advertising expenses | 146 | -21.6 | 64 | -19.9 | 105 | -27.8 | 60 | 0.0 | -7.0 |
| 人件費 | Personnel expenses | 4,481 | 9.6 | 2,261 | 0.3 | 4,555 | 1.6 | 2,333 | 1.5 | 3.2 |
| その他 | Other | 19,099 | -34.0 | 9,651 | 3.6 | 19,813 | 3.7 | 9,463 | 6.0 | -1.9 |
| 営業利益 | Operating profit | 3,012 | -27.1 | 1,968 | 18.6 | 2,227 | -26.1 | 1,555 | 1.0 | -20.9 |
| 営業外収益 | Non-operating income | 157 | 17.4 | 58 | -34.4 | 108 | -31.3 | 539 | 0.3 | 821.2 |
| 営業外費用 | Non-operating expenses | 38 | 804.6 | 0 | -4.1 | 1 | -94.8 | 4 | 0.0 | 347.8 |
| 経常利益 | Ordinary profit | 3,132 | -26.5 | 2,025 | 15.9 | 2,334 | -25.5 | 2,090 | 1.3 | 3.2 |
| 特別利益 | Extraordinary income | - | - | - | - | - | - | - | - | - |
| 特別損失 | Extraordinary losses | - | - | - | - | - | - | - | - | - |
| 税引前利益 | Profit before income taxes | 3,132 | -26.5 | 2,025 | 15.9 | 2,334 | -25.5 | 2,090 | 1.3 | 3.2 |
| 法人税・住民税及び事業税 | Income taxes - current | 994 | 0.3 | 578 | 66.3 | 1,086 | 9.2 | 370 | 0.2 | -36.0 |
| 法人税等調整額 | Income taxes - deferred | -685 | - | -15 | - | 112 | - | 20 | 0.0 | -233.3 |
| 当期純利益 | Profit | 2,822 | 2.8 | 1,462 | 5.4 | 1,136 | -59.8 | 1,700 | 1.1 | 16.3 |

15. グループ経営一覽表 (Group Companies Financial Highlights)

(百万円/ Millions of Yen)

| 年/決算月(Fiscal Year) | | 19/3 | | 19/9 | | 20/3 | | 20/9 | | | | |
|--------------------|----|---|-----------|---------|-----------|---------|-----------|---------|--------|-----------|-------|-------|
| | | | 増減率(yoy%) | | 増減率(yoy%) | | 増減率(yoy%) | | 構成比(%) | 増減率(yoy%) | | |
| 営業債権残高合計 | ※1 | Total receivable outstanding | ※1 | 735,219 | 10.4 | 768,160 | 10.0 | 820,430 | 11.6 | 788,224 | 100.0 | 2.6 |
| アイフル | | AIFUL | | 503,382 | 10.8 | 526,349 | 9.7 | 560,267 | 11.3 | 550,024 | 69.8 | 4.5 |
| ライフカード | | LIFECARD | | 173,153 | 2.1 | 172,385 | 3.5 | 174,107 | 0.6 | 160,271 | 20.3 | -7.0 |
| アイフルビジネスファイナンス | | AIFUL BUSINESS FINANCE | | 57,951 | 17.7 | 64,295 | 19.9 | 70,713 | 22.0 | 59,403 | 7.5 | -7.6 |
| アイラ&アイフル | ※3 | A&A | ※3 | 22,482 | 40.3 | 21,681 | 3.3 | 22,414 | -0.3 | 20,509 | 2.6 | -5.4 |
| 営業収益 | ※2 | Total operating revenue | ※2 | 115,328 | -0.1 | 61,277 | 8.6 | 127,038 | 10.2 | 63,462 | 100.0 | 3.6 |
| アイフル | | AIFUL | | 70,991 | 9.8 | 37,723 | 7.5 | 77,504 | 9.2 | 39,206 | 61.8 | 3.9 |
| ライフカード | | LIFECARD | | 32,850 | -23.6 | 16,875 | 5.7 | 34,181 | 4.1 | 15,962 | 25.2 | -5.4 |
| アイフルビジネスファイナンス | | AIFUL BUSINESS FINANCE | | 3,908 | 39.4 | 2,598 | 45.0 | 5,895 | 50.8 | 3,368 | 5.3 | 29.6 |
| アイラ&アイフル | ※4 | A&A | ※4 | 5,901 | 98.2 | 3,237 | 19.4 | 6,519 | 10.5 | 3,085 | 4.9 | -4.7 |
| 経常利益 | ※2 | Total ordinary profit | ※2 | 4,110 | 45.6 | 4,948 | -8.4 | 1,716 | -58.2 | 10,373 | 100.0 | 109.6 |
| アイフル | | AIFUL | | 1,519 | 55.1 | 4,484 | 15.0 | 1,728 | 13.8 | 6,804 | 65.6 | 51.7 |
| ライフカード | | LIFECARD | | 3,132 | -26.5 | 2,025 | 15.9 | 2,334 | -25.5 | 2,090 | 20.2 | 3.2 |
| アイフルビジネスファイナンス | | AIFUL BUSINESS FINANCE | | 1,349 | - | -66 | - | 251 | -81.4 | 1,686 | 16.3 | - |
| アイラ&アイフル | ※4 | A&A | ※4 | -1,210 | - | -484 | - | -1,064 | - | -104 | -1.0 | -78.4 |
| 親会社株主に帰属する当期純利益 | ※2 | Profit attributable to owners of parent | ※2 | 9,346 | 136.1 | 5,245 | 1.1 | 1,390 | -85.1 | 9,812 | 100.0 | 87.1 |
| アイフル | | AIFUL | | 5,208 | 113.7 | 4,711 | 17.8 | 1,639 | -68.5 | 7,194 | 73.3 | 52.7 |
| ライフカード | | LIFECARD | | 2,822 | 2.8 | 1,462 | 5.4 | 1,136 | -59.8 | 1,700 | 17.3 | 16.3 |
| アイフルビジネスファイナンス | | AIFUL BUSINESS FINANCE | | 1,660 | - | -99 | - | 13 | -99.2 | 1,051 | 10.7 | - |
| アイラ&アイフル | ※4 | A&A | ※4 | -1,210 | - | -484 | - | -1,176 | - | -104 | -1.1 | -78.4 |

※1 営業債権ベース(Including off-balance)

※2 会計ベース(On-balance)

※3 期末為替レート(Current Exchange Rate TBH): 2019年3月期(FY2019/3) 3.41円、2020年3月期第2四半期(FY2020/3 2Q) 3.50円、2020年3月期(FY2020/3) 3.63円、2021年3月期第2四半期(FY2021/3 2Q) 3.49円(YOY-0.01円)

※4 期中平均為替レート(Average Exchange Rate TBH): 2019年3月期(FY2019/3) 3.42円、2020年3月期第2四半期(FY2020/3 2Q) 3.49円、2020年3月期(FY2020/3) 3.52円、2021年3月期第2四半期(FY2021/3 2Q) 3.43円(YOY-0.06円)

※5 2020年7月1日よりビジネスネクスト株式会社はアイフルビジネスファイナンス株式会社に社名を変更しております。

From 1st July 2020, BUSINEXT Co., Ltd. changed its name to AIFUL BUSINESS FINANCE CORPORATION.

注1: 2020年3月期より非連結子会社であったライフギャランティー株式会社(現アイフルギャランティー株式会社)とすみしんライフカード株式会社を連結の範囲に含めております。

Note: LIFE GUARANTEE CO.,LTD. and Sumishin Life Card Company, Limited. unconsolidated subsidiary, have been included in the scope of the consolidation from the fiscal year ended March 31, 2020.

注2: 2021年3月期第1四半期より新会社AGミライバライ株式会社を連結の範囲に含めております。

Note: AG Miraibarai Corporation, which was established by spinning off a part of the business operations of LIFECARD Co., Ltd., was added to the scope of consolidation from the first quarter of fiscal year ending March 30, 2021.